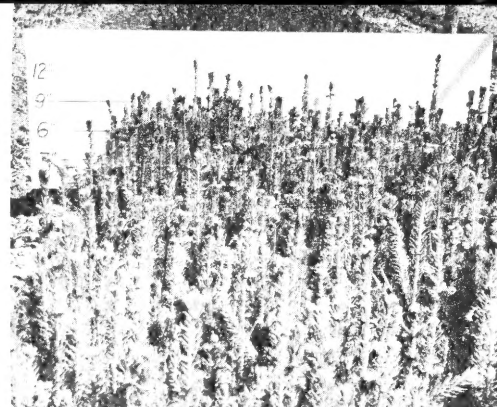




Colorado Blue Spruce Transplants



White Spruce Seedlings



Norway Spruce Seedlings

For those of you that couldn't inspect the Nursery personally this summer, we submit this armchair tour.

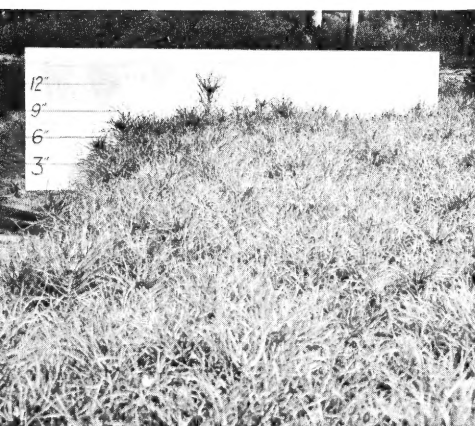
COLORADO BLUE SPRUCE

First, the seed source is the best we can find, strong as possible to blue. Even so, they are a long ways from all blue, unavoidably so.

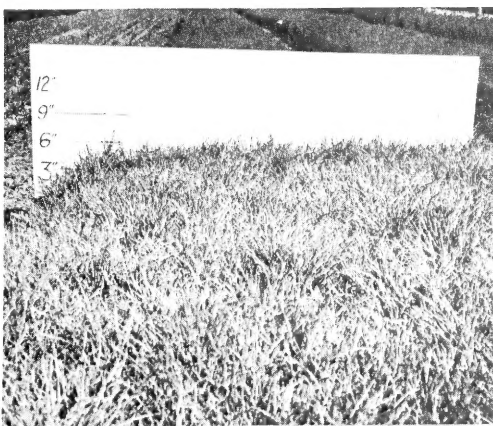
All of our Colorado Blue Spruce, both seedlings and transplants, are sold bed run only. No steel blues will be rogued out under any conditions.

The seedlings are strong three year stock, well branched and heavily rooted. We are able to offer larger grades than ever before, however our stock is somewhat limited. Next year our production will double on this item.

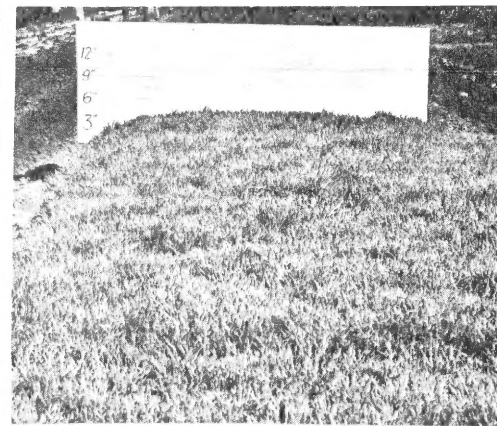
The transplants are about the same quality and color as those produced by us in the past with perhaps a slight increase in size within their respective grades. Our production will increase about 50 percent on these next year.



Scotch Pine Seedlings



Austrian Pine Seedlings



Mugho Pine Seedlings

WHITE SPRUCE AND NORWAY SPRUCE

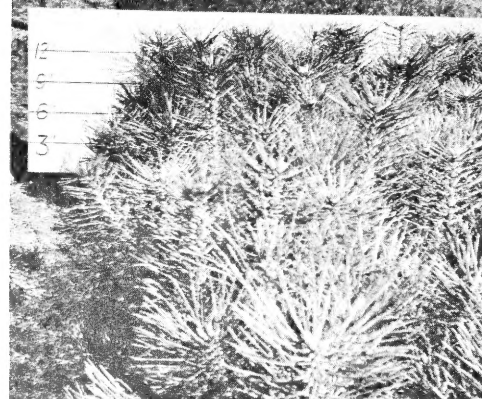
For the first time we are offering three year seedlings in these items and they exceed even our expectations. They are very heavy both in tops and roots with many trees over twelve inches in the top grades.



Douglas Fir Transplants



Douglas Fir Seedlings



Austrian Pine Transplants

RIGA SCOTCH PINE

Through proper seed spacing and soil conditioning we have produced the finest Scotch Pine seedlings of our entire experience. The average caliper, height and root mass are somewhat increased.

We have adjusted the grade sizes to comply with any planting operation or soil condition which may exist.

If you intend to purchase substantial quantities, we would like to have you see the beds. If that is impossible, we at least would like to send you a sample.

AUSTRIAN PINE

For the first time we are offering a substantial stock of two year seedlings. These trees are heavier than they have been in the past with the price remaining the same, less if 10M or more.

The 2-2 transplants are very husky stock and limited to about 12,000.

MUGHO PINE

Our only stock is three year seedlings top sheared to about three inches. They average three to five stems with a few singles. With the proper spacing, they will develop rapidly.

DOUGLAS FIR

A little larger stock of three to eight inch seedlings in the best Rocky Mountain types for Christmas tree planting. Glad to have more this year as they have usually been sold out before the season got well started.

Transplants are all *Taxifolia Glauca* 2-2 and offer more size for the price than last year. Some of the trees in the nine to twelve inch grade are somewhat larger than indicated.

Matthews Nursery

HARBOR SPRINGS, MICHIGAN

Telephone 123 or 732